



Introduction to Cosmetic Injections

Welcome to our cosmetic injection training center Medical Esthetics U. All classes are a la carte and can be modified at any point if you want additional training on a topic or want to change gears. We are here to teach you safe, effective, and beautiful results while instilling confidence and skill.

This comprehensive esthetic medical training course provides participants with certification for both Botox and injectable dermal fillers and is recognized by Allergan for the purpose of product purchase. Hands-on training is provided, allowing participants to begin performing Botox and dermal filler procedures immediately.

To take this course, you must be an MD, DO, NP, PA, RN or DDS, and have a medical supervisor if you hold the license of PA.

Injection Training: \$3,500 for a 7-hour course, 1 person, each additional person is \$1000. There is a maximum of 3 people. Cosmetic Injection training of Botox and/or Dermal Filler (Down payment of 50% is required at registration) **Trainees will provide their own products for training, they can be purchased from BBME at a discounted rate or they can get samples from their rep, or bring their own FDA approved products. (see page 2 for details).**

** Friday and Saturday courses have an additional \$500 cost. Travel fee of \$500 applies if distance is greater than 25 miles from downtown Boise, Id. If travel is more than a 3-hour drive, flight and hotel cost may also be applicable and paid by trainee.

Intro/ Novice/Beginner Course: Recommended for those with 6 or less month's experience.

Program Objectives:

- Discuss the history, safety, mechanism of action, and preparation of neuromodulator and dermal fillers
- Describe the cosmetic indications (on and off label), and contraindications of Botox and dermal fillers
- Demonstrate knowledge of facial anatomy and physiology as it applies to facial esthetics
- Discuss the client selection process for the neuromodulator and dermal filler procedures
- Demonstrate proficiency in conducting an aesthetic patient consultation
- Discuss the categories and types of dermal filler products, and their properties
- Discuss proper skin prep and patient contraindications for neuromodulator and filler
- Describe techniques for dermal filler injections to correct midface, nasolabial folds, jowls, chin, and lip augmentation
- Practice proper injection techniques in the use of neuromodulator and or dermal fillers
- Discuss vascular occlusion, how to be prepared, how to identify, assess, and treat
- Discuss photography and follow up



In the Beginner course, there will be no cannula application, tear troughs or temples. Everything will be taught on the needle. Below are the recommended treatments per student for a VERY full day. We can always do less, and just talk through some of the procedures. This course is to certify you in Botox and filler, while giving you enough knowledge to begin a practice.

Hands on Injections: 2 Model Patients Per Student

- Both receive Botox (40-55 units each) = \$250-\$343.75
- One receives lips (1 Juvéderm syringe) = \$270
- One receives cheeks (2 Voluma syringes) = \$740
- One receives nasolabial folds= (1-2 syringes Juvéderm or Vollure syringe) =\$270-\$340 per syringe
- One receives jowls (1-2 syringes Juvéderm or Vollure syringe) = \$270-\$340 per syringe

Model Patients:

For the best learning experience, please bring your own model patients. Please bring 2 patients per training session (3 models are acceptable if there is only one student). This is a teaching course so please advise your model patients that they must be available for approximately 2-4 hours. Best models are ages 30-45. (It is common to have your patient model to pay for their service to help cover cost).

Please communicate early if you need help finding model patients.

Reimbursement for usage due at end of class if product is purchased from MEU:

- Juvéderm \$270 a syringe
- Voluma \$370 a syringe
- Vollure \$340 a syringe
- Volbella .55ml \$184 a syringe
- Botox \$6.25 a unit (minimum of 100-unit purchase)

Be prepared to serve your clients:

We sell unbranded, customizable Medical History, Treatment Record, Subsequent Medical History, Acknowledgement of Informed Consent, and consents for Botox, hyaluronic fillers and Kybella, with aftercare handouts.

Package of customizable forms \$750.00



Botox/Dermal Filler Training Course Agenda:

- **9AM** Arrival MEU Training Room -Didactic
- Introductions & welcome to Botox and or dermal filler training
- Review of facial anatomy
 - Botox
 - Handling, reconstitution, dosage, and storage
 - Botox mechanism of action
 - Botox: Indications and contraindications
 - Side effects & complications
 - Fillers
 - Why injectable fillers? The different kinds of fillers, indication/contraindications/mechanism of action
 - Proper skin prep and patient screening
 - Side effects, risks, emergency
 - Biofilm, nodules and granulomas
- **950AM** Treatment Room- **First model arrives**
 - Live consultation demonstration
 - Discuss patient consent, photographs & after treatment instructions
 - Discuss proper skin prep
- **1000PM** Injection training
 - Demonstration and hands-on training of Botox & injectable fillers
- **1230PM** Working Lunch Provided
- **100PM Second Model Arrives**
 - Demonstration and hands-on training of Botox & injectable fillers
- **330PM** End live injection training
- **330PM** Q&A
- **400PM** End of day, reimburse any used product



Cosmetic Injection Training Course Agreement

Date of training course: _____ Start Time: _____

Contact &/or business name: _____

Location of training: _____

Contact Phone #: _____ Email: _____

Medical Director (if applicable): _____

Injection Training: \$3,500 for 7 hours, 1 person, each additional person \$1000, maximum 3 people.
Botox and/or Dermal Filler (Down payment of 50% is required at registration)

Injection Training Course \$3,500.00

of additional persons _____ \$ _____

Travel Fee..... \$ _____

Forms package..... \$ _____

Total \$ _____

50% down payment required to retain date of course..... \$ _____ Due date of registration

Total due at time of training course \$ _____

CANCELLATION POLICY Please note: All cancellations must be received (not postmarked) in writing via mail or email (summer@bobbibullock.com) 15 days prior to the scheduled training date. Cancellation policy must be strictly enforced since workshops require a great deal of planning and preparation. A refund will be given, less a \$75.00 processing fee, if cancelled at least 15 days prior to the training date. Any cancellations after this time will qualify for a refund less a \$500 fee. Rescheduling fee: prior to 15 day of scheduled training date no charge, after the period \$200.**By signing this agreement, the trainee and/or payer understands and agrees to the conditions described in the Medical Esthetics U Cosmetic Injection Training document.

Signed: _____ **Date:** _____

Name printed: _____



Cosmetic Injection Student Profile (please print one per student)

Name: _____ Title: _____

Phone: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Cosmetic injection experience questionnaire

How many years have you injected neuromodulators? _____

How many neuromodulators clients per week do you inject? _____

Approximately how many syringes of filler do you inject per week? _____

	No Experience	Basic Experience	Moderate Experience	Expert
Neuromodulators				
Lip Filler				
Cheek Filler				
Nasolabial Folds				
Jowls				
Tear Troughs				
Temples				

Cosmetic Injection Trainee Profile



List of Cosmetic Training Courses

Intro/ Novice/Beginner Class: Recommended for those with 6 or less month's experience.

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Recommended per student for a VERY full day. We can always do less, and just talk through the procedure. This course is to certify you in Botox and filler, while giving you enough knowledge to begin a practice.

2 Patients Total

Both receive Botox (40-55 units each)

One receives Lips (1 Juvederm syringe)

One receives Cheeks (2 Voluma syringe)

One receives Nasolabial Folds

One receives Jowls

Experienced Beginner/Intermediate: Recommended for 6 months to 3 years

Recommended for injectors who have mastered the basic steps and techniques, who feel ready to take things to the next level. They have a list of areas that they need more insight or help. They may begin cannula work here if the student has injected at minimum 50 syringes of filler.

2 Patients Total

Learn the patent pending Bobbi Bullock Perfectly Predicable Lip Technique via cannula

Discuss or inject off label and advanced Botox procedures, poor outcomes, etc.

Ala carte filler course designed around student's predetermined needs

Intermediate/Expert Course: Recommended 3+ years

Recommend for injectors who want to master cannula application, and off label areas of the face such as Tear Troughs, Temples, Jawline, Hands

2 Patients Total

Ala carte filler course designed around student's predetermined needs

Learn the patent pending Bobbi Bullock Perfectly Predicable Lip Technique via cannula